

## \*\*\*SPECIAL ADDITION\*\*\*

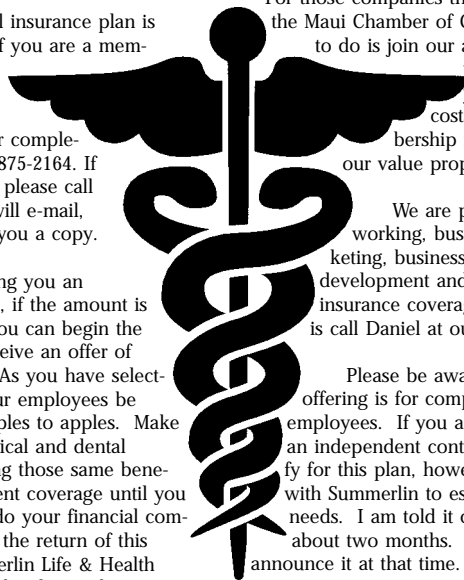


### November 02, 2004

## MEDICAL INSURANCE PLAN

Our new association medical insurance plan is now available for enrollment. If you are a member of the Maui Chamber of Commerce check your e-mails as we have forwarded to you a REQUEST FOR QUOTE form for completion and faxing to our office at 875-2164. If you have not received the form please call our office at 269-0143 and we will e-mail, fax, snail mail or pony express you a copy.

This simple process will bring you an approximate quote for coverage, if the amount is less than you are paying now you can begin the process of underwriting and receive an offer of coverage and a formal quote. As you have selected the plan and benefits for your employees be sure that you are comparing apples to apples. Make sure you include your drug, optical and dental amounts as Summerlin is offering those same benefits. You should keep your current coverage until you receive your formal quote and do your financial comparisons. We are excited about the return of this benefit and we welcome Summerlin Life & Health Insurance Company to our membership and to Maui.



For those companies that are not members of the Maui Chamber of Commerce all you have to do is join our association and you too will be able to save on your medical insurance costs. Investment in membership is small compared to our value proposition.

We are political advocacy, networking, business to business marketing, business education, economic development and once again medical insurance coverage. All you have to do is call Daniel at our office 269-0141.

Please be aware that this insurance offering is for companies with two or more employees. If you are a sole proprietor or an independent contractor you do not qualify for this plan, however we are working with Summerlin to establish a plan for your needs. I am told it could be offered in about two months. We will be sure to announce it at that time.

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**MAUI CHAMBER OF COMMERCE MEETINGS FOR 2004-2005**

Meetings held monthly and at the Chamber, unless specified.

**Westside Committee (Westside)**

1st Wed. held at Lahina Restoration Foundation (8:00am)

**Government Action Committee (GAC)**

1st Thurs. (12pm)

**Business & Education (BEC)**

2nd Fri. (12pm)

**Executive Committee**

3rd Tues. (11:30am)

**Board of Directors (BOD)**

4th Tues. every month, held at the Maui Lani Dunes (11:30am)

**Marketing Committee - (TBA)**

**Made in Maui (MIM) - (TBA)**

**COMPAC - (TBA)**

**CONNECTIONS**

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# PRESIDENT'S REPORT

This is a special election edition of our "CONNECTION" newsletter highlighting the candidate endorsements made by the Maui Chamber's political action committee "COMPAC".

Thirteen business members of our organization dedicated three full days of their time to create a questionnaire, review the candidate responses, interview the candidates, then finally to debate and vote on those candidates to receive endorsement.

“

*"Voting is your single most important duty as a citizen of this country"* – Lynne Woods

”

Three quarters of COMPAC were members from the small business community all having less than twenty employees. They represented the medical supply, accounting, private education, technology, retail, broadcasting, and agriculture. Larger business was represented by banking, resorts, land development and a utility provider.

I would like to extend a special MAHALO to Board of Directors member Joe Bradley, Publisher of the Maui News, for giving us the use of his conference room and the assistance of his Receptionist for the three days of meetings necessary to complete the endorsement process.

Twenty-three candidates shared their thoughts, beliefs, and previous voting records with COMPAC members and we wish to extend to each of them our sincerest MAHALO for participating in the process.

Now it is up to you our membership and your employees to review the endorsement comments on the inside of this newsletter and hopefully you will cast your votes for those who best understand and support the business and economic issues of our county and state.

We understand that this election period does not bring about decisions for our Mayor or Governor but do remember that you will be voting for the next President of the United States and no less importantly for those that will be making long lasting decisions at our county and state house of representatives and senate levels.

Please share this newsletter with your employees and encourage them to vote. Voting is your single most important duty as a citizen of this country. We are privileged to live in the world's strongest democracy, be a part of it and vote!!!! Remember there are some countries that impose fines on their citizens that don't vote don't let your apathy bring the United States to this process.



LYNNE WOODS

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**Roz Baker**

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- Tougher penalties for drug dealers
- Program to curb drug abuse
- Program for affordable prescription drugs
- Measures to curb abuse of the elderly; assist victims of sexual abuse

*Saving lives*

- Helicopter air ambulance service for Maui County
- Second ground ambulance for South Maui

*Keeping the ball rolling Maui's way*

- Significant education reform, including \$5.5 million to develop a high school in South Maui
- \$1.6 million to improve Ma'alaea and Lahaina harbors
- \$32.5 million for West Maui bypass and roadways
- \$34 million for Kahului airport improvements
- Less regulation and fees for small businesses

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## OUR APOLOGIES

Our apologies to Maui Office Machine on the mistakes in last months article. Maui Office Machine's new owners are Karin Harris and Joe Hommel. They specialize in being the Maui authorized dealers of Savin copiers. They now pride themselves on being local providers of space planning, high end office furniture and installation.

Please give them a call at 242-8640 or stop by at 280 Hookahi Street in Wailuku. You will be pleased with their pride and care for local service.

# CHAMBER OF MAUI POLITICAL ACTION COMMITTEE

## 2004 Political Endorsements

### SENATORS



Rosalyn Baker

**Rosalyn Baker (D)**  
**District 5**

Both candidates did a good job explaining positions on issues. Roz was more centrist that before which made her more attractive to some interviewers and Don, although he was competent on the issues, was not at level that some were comfortable with for endorsement.



**No Endorsement**  
**District 6**

Both candidates were competent on the issues and made good cases for endorsement. Fineberg has a small business background so in balance, it was felt both were good candidates for Chamber issues hence the position taken.

### REPRESENTATIVES



J. Souki

**Joseph Souki (D)**  
**District 8**

Compac felt Joe had a better handle on the issues and was convincing in his response to specific questions. Bobby made a compelling case on some issues but the endorsement indicates experience was the key factor.



C. Halford

**Chris Halford (R)**  
**District 11**

Compac felt that the knowledge of issues, his ability to work with his partners at the legislature and experience were reason enough to endorse Chris.



B. Nakasone

**Bob Nakasone (D)**  
**District 9**

Compac felt that the knowledge of issues and the established ability to get the job done for Maui county were important reasons to support Bob.



K. Bukoski

**Kika Bukoski (R)**  
**District 12**

Compac felt that his knowledge of the issues and established track record of accomplishments were reason enough to endorse Kika. His opponent was not adequately briefed on the issues.



B. Blundell

**Brian Blundell (R)**  
**District 10**

Compac felt that the knowledge of issues, his ability to work with his partners at the legislature and experience were reason enough to endorse Brian.



M. Akuna

**Meiling Akuna (R)**  
**District 13**

Compac needs more support from this district that presently provided hence the new endorsement of Meiling.

### COUNTY COUNCIL MEMBERS



R. Carroll

**Robert Carroll**  
**East Maui**

Robert's knowledge and experience with the Council along with his agreement on Chamber issues and the need to get things moving in Maui County got him our endorsement.



D. Nakamura

**Dennis Nakamura**  
**West Maui**

As an alternative to JoAnne Johnson and her resistance to working with the Chamber on economic issues, Dennis provided a new perspective on the role of council and his endorsement is supported by his history of pro-business positions on the council.



M. Molina

**Michael Molina**  
**Makawao**

Michael is optimistic about the Council and the ability to keep Maui economically viable. He recognized our concerns and agreed to support action in getting the process moving again here in Maui County.



J. Pontanilla

**Joseph Pontanilla**  
**Central Maui**

Joe has done a good job representing the Chamber on the Council, he listens to our positions carefully and as a business person supports our goals hence our endorsement.



D. Kane

**Dain Kane**  
**Wailuku**

Dain's leadership with the council this past year and his support for our requests for due process resulted in our endorsement.



R. Vaught

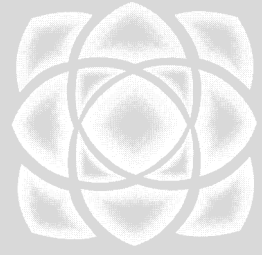
**Ron Vaught**  
**South Maui**

Ron was the outstanding candidate in the hotly contested south Maui seat. His views on business, due process and support of action on the council got him his endorsement.

There are three County Council Districts that have incumbents running for reelection and have no one opposing them. These council members did not participate in our endorsement process due to the lack of opposition. The Chamber of Commerce has worked closely with these three candidates in their past terms sometimes agreeing and sometimes not but always being assured that we have had our opportunities for discussion. We look forward to working with them this upcoming term. Riki Hokama of Lanai, Danny Mateo of Molokai and Charmaine Tavares of Upcountry Maui.

# MIXER *Magic*

*Each month, Maui Chamber of Commerce member companies host a special "After Hours" networking event. A different island location every month serves as the setting, giving the Chamber and fellow members a closer view of their businesses and services. These events provide members with a valuable opportunity to spend time networking and getting to know each other. For a complete list of upcoming events check out the dedicated Chamber of Commerce calendar on [mauichamber.com](http://mauichamber.com) or call 871-7711 to reserve your place at the next event.*



Maui Chamber of  
Commerce Mixer  
Event hosted by  
Seabury Hall



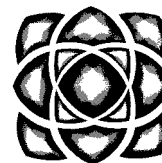
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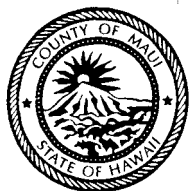
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# MEMBERSHIP RENEWALS

JULY 2004 - SEPT 2004

56 Years  
Ah Fook's Supermarket

44 Years  
Credit Associates of Maui, Ltd.

36 Years  
Maui Office Machines

24 Years  
Maui Toyota

19 Years  
Carol Ball and Assoc., Realtors

17 Years  
AAAAA Rent-A-Space  
Atlas Insurance Agency, Inc.  
Azeka's Ribs & Snack-Shop  
Big Brothers/Big Sisters of Maui  
Honolulu Publishing Company, Ltd.

16 Years  
Lee Abrams, Inc., Realtor  
Luana Kai Resort  
Maui Printing Co., Inc.  
Pacific Whale Foundation

15 Years  
Akina Bus Service, Ltd. aka Akina  
Aloha Tours  
Bank of Hawaii-Paia  
Cheeseburger In Paradise, Inc.  
deBeer Realty  
Grand Wailea Resort, Hotel & Spa  
Graphic Design Maui, Inc./Glick  
Design

Maui Oil Company, Inc.  
Maui Potato Chip, Inc.  
Maui Publishing Company, Ltd.  
Maui Rents, Inc.  
Maui Soda & Ice Works, Ltd.  
Maui Tropical Plantation  
McCabe, Hamilton & Renny  
Morgan Stanley, Inc.  
Phoenix Group  
Royal Hawaiian Rentals, LLC  
Sullivan Properties, Inc.

14 Years  
Hard Rock Cafe  
Hawaii Video Memories  
Uncle Louie's Sausage Co.

13 Years  
Ace Printing Company, Inc.

12 Years  
505 Front Street Shops &  
Restaurants  
Office of Economic Development  
St. Anthony Junior Senior High  
School  
Valley Isle First Aid Supplies  
Valrose Maui Inc.

11 Years  
DFS Galleria Maui  
Workforce Development Division

10 Years  
Four Star Mortgage Corp.  
Maui High Performance Computing  
Ctr.  
Royal Hawaiian Weddings  
Servco Lexus-Maui  
Viewpoints Gallery  
Wayne Hedani

9 Years  
Ka Lima O Maui  
LahainaTown Action Committee  
Maui On Stage  
Patrick J. Ryan  
Tire Warehouse of Maui, Inc.  
Tom Zejierny

8 Years  
Ballard Family Mortuary  
Cerdian Employer Services  
Coldwell Banker Island Properties  
Howard T. Shimokawa, D.D.S., Inc.  
Hui No'eau Visual Arts Center

Inacom Information Systems  
MDK Enterprises Inc.  
Mike's Tire Repair & Service, Inc.  
Pacific Disaster Center  
United Auto Parts  
Wow-Wee Candy Bar

7 Years  
Aloha Int'l Employment Svcs.  
Anthony's Coffee Co.  
Bill Baldwin  
Dairy Road Express Mart  
Dick's fumigation Services, Inc.  
Div. of Vocational Rehabilitation  
Dolphin Realty, Inc.  
Hawaiian Island Weddings  
Homes & Land of Maui  
Kula Community Federal Credit  
Union  
Lahaina News  
Lynden Air Freight  
Maui Accommodations Guide  
Maui Memorial Medical Center  
Maui Print Works  
Maui Tropical Soaps, Inc.  
Molokai Business Association  
T-Shirt Factory

6 Years  
The Best Publishing & Distribution  
Co.  
Bubba Gump Shrimp Co.  
Colliers Monroe Friedlander Mgt.  
Inc.  
Elua II Dental Laboratory  
Hawaii Meeting Builders  
Hawaiian Island Images  
Hula Girl Cigars  
Maui Vacation Properties  
Napili Gardens Inc.  
Robert's Tours & Transportation  
Uncle Duane

5 Years  
American Cancer Society  
Gary Capek  
Hawaiian Pacific Benefits Inc.  
Hula Grill  
Island Refuge, Inc.  
Kimo's Restaurant  
Leilani's On The Beach  
Maui Farmers' Co-op Exchange  
Maui No Ka Oi Magazine  
Maui Theatre  
Ron Erickson Plumbing, Inc.  
Sargent's Fine Art, Inc.  
Starr Equities, Inc.  
Watanabe Vegetable Processing, LLC  
Xerox Hawaii

4 Years  
Better Business Bureau of Hawaii, Inc.  
Central Pacific Marine Inc.  
De Stefano Wealth Management  
Fred Haywood Realty  
Gorilla Foundation  
Hawaii Cartage Inc.  
Hawaii Express Moving Services  
Japanese Chamber of Commerce  
Katsuyoshi Kawai  
Maui Plastics  
Maui Schooner Resort  
Minit Stop-Headquarters  
Outback Steakhouse-Kihei  
Prudential Financial  
Rod Muscio [Electrical Contractor]  
Security Investment Associates, Inc.  
The Shops at Wailea  
Sunset Tropicals

3 Years  
Akamai Employment Agency  
Aloha Maui Weddings  
Alu Like, Inc.  
Boys & Girls Club of Maui  
Boy Scouts of America  
Buzz's Wharf Restaurant  
Chase 'N Rainbows Real Estate Inc.  
Hawaii USA Federal Credit Union  
Hilo Hattie- Kihel, Piihoni Village  
Media Systems, Inc.  
Mont Blanc

Spectra Color Hawaii Printing &  
Imaging LLC  
Strategic Impact Unlimited  
TC Kokua, LLC  
The Love Shack-Maui  
UnderDog, Inc.  
Wal-Mart #3290  
WorldMark by Trendwest

2 Years  
Ali'i Kula Lavender  
Ali'i Resorts, LLC  
All-Pro Tech Roofing Co. LLC  
BMW of Maui  
Boise Office Solutions/Office Max  
Dormtech Hawaii Inc.  
Ezorts  
Fishpond 'Ohana Restoration-Maui  
Hashi Auto Supply & Service Co.  
Island Candle Company  
Leslie-Ann Yokouchi/Aina Maui  
Properties  
Linn Nishikawa & Associates  
Lite-Guard Inc.  
Maui By Design  
Maui Circulation  
Maui Community College  
Maui Harley-Davidson  
Maui Kettle Korn, LLC  
Maui Sky Fiber  
National Kidney Foundation of  
Hawaii  
Roselani Place  
Smith Construction Consultants  
Wailea Golf LLC

1 Year  
Aina Hoaloha Ranch  
Aloha Kia of Maui  
Aloha Style Maui, LLC  
American Datapath, Inc.  
American Heart Association  
Ascend Russian Orphan Aid  
Foundation  
Bernard Banks Creative Enterprises  
Bioponic Phytochemicals  
C & A Property Care  
Carroll's Fishery  
CMI Group Hawaii, Inc.  
Computer Training Schools of  
Hawaii LLC

Construction Enterprises Inc.  
A Cut Above Salon  
Dish  
Dolls of Maui By Tapita  
East Maui Construction  
Feng Shui Solutions, LLC  
Fragrant Orchids of Maui  
Global Brain  
Hana Coast Gallery  
Hana Fantasy Company  
Hana Maui Botanical Gardens  
Hana Maui Sea Sports  
Hana Oceanfront Cottages  
Hana Ranch  
Hana Treasures  
Hanabelle Animal Services  
Hanggliding Maui  
Hawaii Construction Consulting LLC  
Heavenly Hana Inn  
Integrative Therapies  
International Real Estate Services  
Java Living, Ltd.  
Jeanne Pechin  
Johanna Childhouse  
Joslin Group  
Kahanu Garden  
Kiteboarding School of Maui, Inc.  
Koali Ranch  
Ko'o'lau Vacation Services, LLC  
Lanai Real Estate, LLC  
Lava 405 at Rutz Salon  
Imacdesigns  
Mano Corporation  
Maui Cave Adventures  
Maui Info-Dex  
Maui Massage Company  
Maui Web Designs.com  
Mike Kosko Designs, Inc.  
Morey Family Ventures, Inc.  
Napualani Ohana  
Oh Goodies! LLC  
Ohana Lei & Flowers  
The Phone Works Inc.  
Picture It Framed  
Piihoni Gardens Apartments  
Puamelia Salon  
Reel to Real Productions  
RE/MAX Maui, LLC  
Revitalize Waituku, LLC  
Shane Tegarden Photography  
Sign Pro of Maui

Tradewind Tropicals/Cottages  
Tropical Flowers Direct  
Truog-Ryding Company, Inc.  
Tutukiana West, LLC  
Up In Smoke  
Wailea Point Realty  
Wayne & Sue Hansen  
Wellbeing Management Services,  
Inc.  
WSI Net Pro  
YMCA Camp Keanae  
Zero Gravity Services

**Mahalo Nui Loa**  
FOR YOUR CONTINUED SUPPORT!

JOIN THE CHAMBER TODAY

**Yes, I want to invest in the Chamber and help it to be an even stronger organization. My investment is enclosed.**

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Primary Contact Name & Title: \_\_\_\_\_

Other Contacts (max. 3): \_\_\_\_\_

GET or Fed. I.D. # \_\_\_\_\_ No. of Employees: \_\_\_\_\_

Type of Business (Yellow Pages Classification): \_\_\_\_\_

Primary Reason for Joining: \_\_\_\_\_

What do you expect from your membership: \_\_\_\_\_

Dues Computation. Membership is based upon a fair-share investment. The base rate is \$258.50 for up to 5 employees. For companies with over 5 employees, multiply \$9.10 times the # of employees over the base of 5. For example:  
Base = \$258.40 + \$63.70 (7 employees X \$9.10) + \$30 administration fee = \$352.20 total membership due.

\_\_\_\_\_ - Base Rate

\_\_\_\_\_ + Additional Employees

\$30.00 + Administrative Fee

\_\_\_\_\_ = Total Membership Investment

**Method of Payment:**

\_\_\_\_ Check \_\_\_\_ Visa/MasterCard/AMEX

Card No. \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

*The Maui Chamber of Commerce is a nonpartisan, nonsectarian organization, serving as an effective voice for business on legislative, business, social, governmental and community issues. This application for membership will be in effect for one year and will be renewed yearly unless written notice is received prior to billing date. Your investment is deductible as a business expense and is non-refundable.*

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*'Someone ought to do  
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know that Brian Blundell  
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**Re-Elect  
Brian Blundell.**

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